



CORPORATE PROFILE »

CONTENTS

About Milaha	01
Core Values	02
History & Milestones	03
Key Figures	04
Strategic Business Pillars	05
Offshore & Marine	06
Marine & Technical Services	08
Gas & Petrochem	10
Maritime & Logistics	11
Capital	12
Strategic Investments & Partners	13



ABOUT MILAHA

Milaha was established in July 1957 as the first public shareholding company registered in Qatar, with Commercial Registration No. 1.

Milaha owns and operates a diverse fleet of vessels for the offshore oil and gas sector, and for the marine transportation of gas, petroleum products, and containers.

It is also involved in providing logistics services, agency services, freight, and warehouse management. Additionally, Milaha operates a shipyard and has significant real estate and capital market investments including port management.

The legal entity name listed on Qatar Stock Exchange is “Qatar Navigation Q.P.S.C.” (QNNS).

Vision

To be the partner of choice in maritime & logistics sector, with a dominant share in our home market and a strong international presence to deliver sustainable growth to our shareholders.

Mission

To consistently deliver reliable services by focusing on safety, quality, and our customers; to provide an enriching work environment and to always live by our value.

» CORE VALUES

Strive

To serve every client in the best way possible and improve the quality of service every day.

Synchronised

All success comes from our collective strength and our ability to work together to solve complex problems and innovate with smart solutions.

Inspired

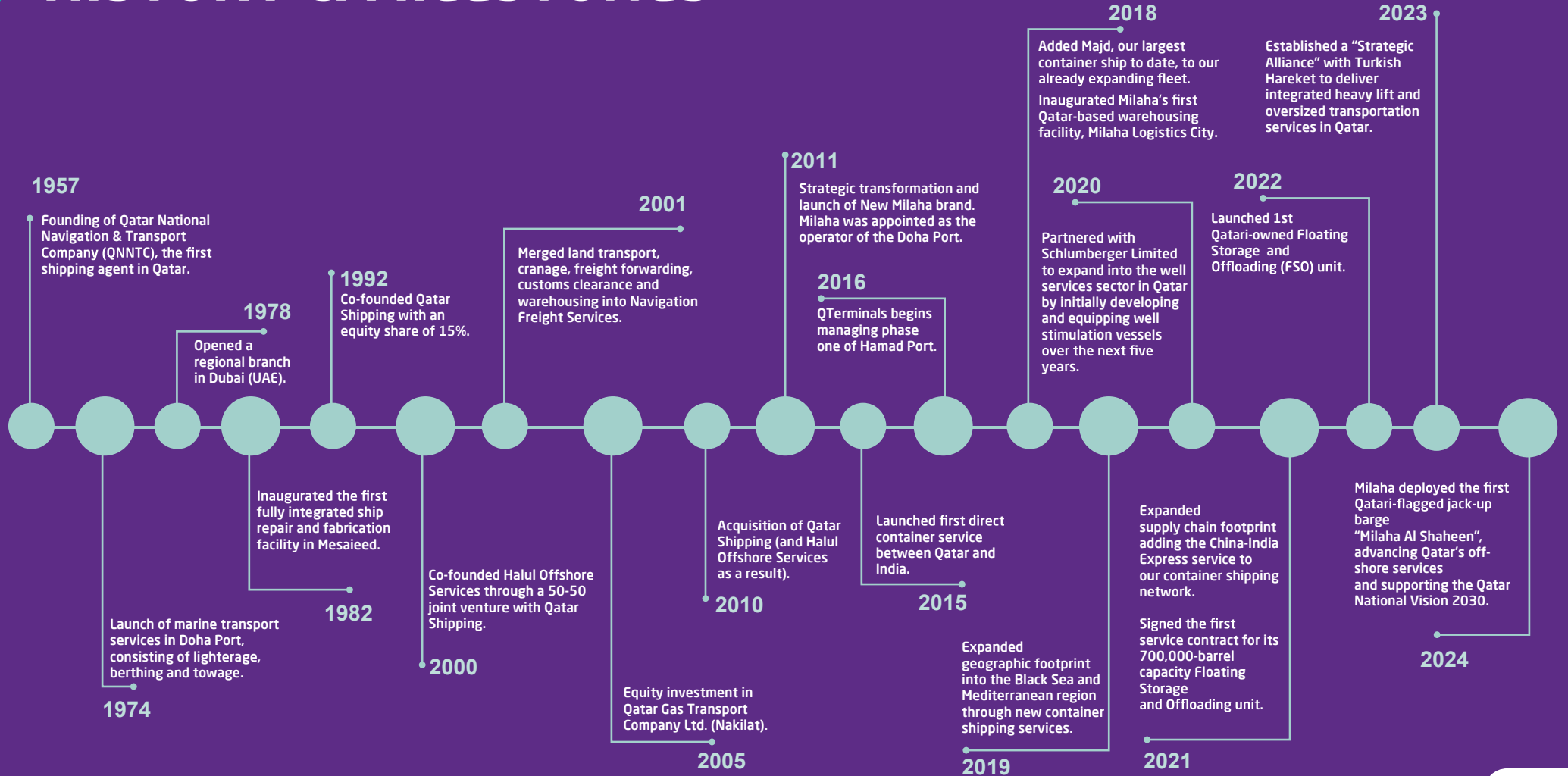
The history of Milaha is a source of pride for the company, but an eye must be kept on the future in order to leave valuable legacy.

Committed

To remain honest with all colleagues, clients and partners. it is essential to never under-deliver. Furthermore, it is important to always finish anything and everything that the company starts.




HISTORY & MILESTONES



KEY FIGURES

1st 
Commercially
Registered Company
in Qatar

 **2.8 QAR bn**
Operating Revenue

 **4,000+**
Employees
*incl. crew & divers

67
Years in Operation

 **70+**
Fully Owned
Vessels

 **19.2 QAR bn**
Total Assets

*According to 2024 data.

» OUR STRATEGIC BUSINESS PILLARS



OFFSHORE & MARINE

Solutions for the offshore Oil & Gas sector

Subsea Services
Vessel Chartering
Engineering & Construction
Industrial Logistics



MARINE & TECHNICAL SERVICES

Operational and technical solutions for vessel & heavy equipment owners and operators, with fabrication services tailored for Oil & Gas

Ship Management
Shipyard
Shipping Agency
Ship Chandling & Supplies
Trucks & Heavy Equipment



GAS & PETROCHEM

Transporting sea-borne Oil & Gas cargoes

LNG Transport
LPG Transport
FSO Operations



MARITIME & LOGISTICS

Supply Chain Solutions - facilitating the end-to-end flow of trade

Container Shipping
Freight Forwarding
Warehousing & Distribution
Project Logistics



CAPITAL

Managing a large portfolio of financial and real estate investments

Real Estate
Investments

» OFFSHORE & MARINE

Milaha Offshore & Marine provides a wide range of offshore and harbour assets, backed by world-class services onshore, offshore, and subsea, to deliver holistic solutions for our customers most critical projects in a safe, timely, and reliable manner. As the partner of choice for our customers, we combine our assets, resources, skills, and expertise to offer tailored, asset-backed solutions across the oil and gas value chain and well life cycle.

Subsea Services

Our subsea unit provides turnkey solutions for oil & gas projects, prioritising safety, excellence, and sustainability. We offer a comprehensive range of subsea services, including Remotely Operated Vehicles (ROVs) and geophysical surveys. ROVs are utilised for various tasks such as drilling support, diving support, seabed surveys, debris recovery, pipeline inspection, and jacket/platform inspection. Geophysical survey services involve underwater positioning, sub-bottom profiling, side scan sonar, and multibeam echosounder.

Milaha operates a fleet of Dive Support Vehicles (DSVs) and Multi-Purpose Support Vessels (MPSVs) utilised for the repair of subsea pipelines, retrofitting offshore platforms, and maintaining facilities vital to Qatar's energy supply chain.

Chartering Services

With over two decades of operational excellence, we own and operate a diverse fleet of over 70 high-specification OSVs, AHTSs, PSVs, Jack up Barges and Harbor Vessels.

Our capabilities are further enhanced by a comprehensive suite of advanced support equipment, including Walk to Work Gangway Systems and Well Stimulation Equipment



OFFSHORE & MARINE

Engineering & Construction

Our engineering & construction unit delivers high-quality, cost-effective, and safe turnkey solutions within strict timelines. Our dedicated team excels in providing tailored solutions for heavy industry and oil & gas projects. Our engineering expertise spans a comprehensive range of services, including EPCIC, SURF, as well as cable laying, brownfield projects, subsea transport, module construction, and the upkeep of offshore moorings.

Additionally, our construction services extend to both onshore and offshore fabrication, pipeline assembly, electrical and instrumentation management, equipment deployment, anti-corrosion measures, loadout and commissioning activities, and the provision of skilled labour.

Industrial Logistics

Our Industrial Logistics unit supports supply chain needs across the energy, industrial, and infrastructure sectors, providing end-to-end solutions with cutting-edge equipment and skilled manpower.

Our core services include port services and stevedoring, equipment rental, manpower for operations, engineered heavy lift and transport, rigging engineering and transport surveys, and production area support.



MARINE & TECHNICAL SERVICES

Milaha's Maritime & Technical Services offers comprehensive solutions, including ship management, vessel and cargo agency, repairs and maintenance, ship chandling, equipment supply, and specialised fabrication capabilities.

We provide tailored fabrication services for oil and gas companies, including offshore structures such as subsea pipelines, jackets, and SBM buoys. Committed to operational excellence and customer satisfaction, we optimise productivity and minimise downtime for our clients. We are a trusted partner for clients across Qatar and beyond.

Ship Management

Milaha Ship Management, headquartered in Doha and Mumbai, offers safe and cost-effective asset management for a fleet of over 70 vessels, including tankers, product carriers, container ships, and offshore vessels. Our commitment to world-class safety, operational, and environmental standards is reflected in our comprehensive services.

We offer a diverse array of services, including technical management, project management, harbour operations, and crew management.

Shipyards

As Qatar's first fully integrated shipyard, established in 1982, we offer comprehensive marine services from Mesaieed Industrial City. Our proximity to Hamad Port enhances accessibility for clients. Our shipyard is equipped with state-of-the-art facilities, including a floating dock, a ship-lift, and extensive workshops, ensuring that we can handle a wide variety of vessel repairs and maintenance needs. We specialise in the repair and maintenance of offshore and other commercial vessels offering tailored solutions for high-end and specialty vessels. Our services encompass marine dry-docking, repairs, fabrication, and shutdown/maintenance support, ensuring clients receive comprehensive solutions to meet their operational needs.

In addition to vessel maintenance, our shipyard provides expert fabrication services for offshore structures. Our fabrication capabilities ensure that clients have access to reliable, high-quality solutions that help optimise their offshore operations.



MARINE & TECHNICAL SERVICES

Shipping Agency

As Qatar's first registered shipping agent, we act as a crucial link between shipping lines, operators, service providers, and government bodies involved in container, RORO, and general vessel handling including ship agency, liner agency, husbandry services, crew handling, marine survey and P&I services.

Today, we hold a leading position in the Qatari market, representing world-renowned shipping lines, such as Qatar Navigation Line (QNL), Nippon Yusen Kaisha (NYK), Mitsui OSK Line (MOL), United Global Shipping Agency (UGSA), Shipping Corporation of India (SCI), Ocean Network Express (ONE), and operate a joint venture with Hapag Lloyd Qatar.

Our agencies offer a comprehensive range of services, from fully representing shipping lines to providing complete vessel support while in Qatari waters. With a strong focus on quality and a dedicated team, we've thrived in a competitive market and become a vital part of Milaha through our offices at Ras Laffan, Hamad, and Mesaieed Ports.

Ship Chandling & Supplies

As a one-stop shop for marine supplies, Milaha's Ship Chandling & Supplies division offers a comprehensive range of high-quality products and services across Qatar and Dubai. Whether for commercial, industrial, or luxury vessels, we ensure that every vessel is fully stocked and maintained to meet operational requirements efficiently.

We provide essential provisions like food supplies, lubricants, and chemicals to keep vessels operational and compliant. Our inventory includes deck and engine stores, cabin supplies, and marine spare parts, crucial for maintaining performance and minimising downtime. We also supply personal protective equipment to enhance crew safety.

As representatives of global brands in marine equipment, electronics, and engines, we ensure our clients receive top-quality products that meet the rigorous demands of maritime operations. Our strategic presence across all Qatari ports guarantees timely support, facilitating smoother operations and reducing delays.

Trucks & Heavy Equipment

As a leading truck and heavy equipment supplier, we provide customers with reliable and versatile solutions to meet their operational needs across various industries. By offering a comprehensive range of trucks and heavy equipment, we help customers optimise their operations, improve efficiency, and handle complex tasks with ease.

As the sole authorised representative of Hino in Qatar, we provide trucks and customised superstructures, including refrigerated, crane-mounted, and dump trucks tailored to client needs.

We also distribute high-quality equipment from Longking, Terberg, Hyundai, and Sennebogen for construction, logistics, and industrial applications. To maximise equipment value, we offer comprehensive services, including 24/7 after-sales support, workshop services, and spare parts procurement, ensuring optimal performance and minimal downtime.



» GAS & PETROCHEM

Milaha owns a fleet of LNG and LPG carriers, performing safe and reliable transportation of liquefied gases worldwide. Our extensive experience in oil & gas tanker ownership and operations makes us a preferred partner for major energy companies globally. In cooperation with our Joint Venture partners and technical managers, we provide comprehensive fleet management and ensure highest standards of safety and reliability. As Qatar's first FSO owner, our 700,000-barrel capacity FSO supports the offshore oil and gas sector.



» MARITIME & LOGISTICS

Milaha Maritime & Logistics delivers integrated supply chain solutions to industry leaders across oil & gas, heavy industries, defense, infrastructure, aviation, healthcare, commerce, and FMCG. Our comprehensive services encompass container shipping, port services, freight forwarding, and warehousing & distribution.

Container Shipping

Started its shipping business in 1974, as a barging and lighterage services provider in the Arabian Gulf. We have expanded our liner and feeder network since 2018 to cover 30+ countries across Southeast Asia, China, India, the Arabian Gulf, the Mediterranean, and the Black Sea.

Freight Forwarding

At Milaha, we prioritise our customers by leveraging an extensive regional infrastructure and a trusted network of agents built over six decades. Our seamless and efficient transport and storage solutions enable customers to focus on their core business. Operating from our home base in Doha, with regional offices in Dubai and upcoming expansion into KSA, we ensure comprehensive support at key locations across the region.

Warehousing & Distribution

Milaha Logistics City, strategically located near major ports and the new orbital road, offers 36,000 sqm of A-grade warehousing for frozen, chilled, and temperature-controlled goods. Our services include storage, handling, value-added processes, bonded warehousing, customs clearance, and distribution via our fleet. We also operate warehousing facilities in Jebel Ali, providing both transit and free zone storage solutions.

Milaha's warehouse facility is strategically located in the Jebel Ali South zone. This location offers clients direct access to Jebel Ali Port, Dubai World Central Airport and Dubai Airport, Etihad Rail and the road network that covers the entire GCC and the Levant.

Project Logistics

Our Project Logistics customised value-added services support a wide range of industries, from offshore to oil and gas, construction, manufacturing, and heavy industry.



» CAPITAL

Milaha Capital manages a large portfolio of financial and property investments, which help maintain our underlying financial strength, in addition to supporting the real estate requirements of our individual businesses.

Real Estate

Our real estate portfolio is a significant part of our operations, having a strong track record of delivering exceptional real estate projects. We developed several high-quality properties, such as the impressive Navigation Tower in West Bay. This 52-storey building is a prime example of Milaha's commitment to quality.

Another standout project is the luxurious Park View villa compound, completed in 2021. This development offers 178 stunning homes with top-class facilities, such as a clubhouse, children's play area, and nursery. In addition to many more real estate projects developed by Milaha, we ensure delivering premium real estate projects for premium customers.

Investments

Milaha Capital is the investment holding of Qatar Navigation with QR 4 billion assets under management across various asset classes including local equities, fixed income, alternative and private markets investment funds. Our strategy is focused on optimising shareholders' returns through a well-diversified portfolio generating consistent dividend distributions and capital gains.



» STRATEGIC INVESTMENTS & PARTNERS



- Milaha is the single largest shareholder of Nakilat (36.3% stake), the largest LNG shipping company in the world in terms of fleet size.



- Jointly established by Mwani Qatar and Milaha, QTerminals operates Qatar's Hamad Port, emerged as an important hub for upper gulf and Indian subcontinent trade since commencing operations in December 2016.



- Strategic Alliance to provide integrated heavy lift and oversized transportation services.



- Joint Venture to operate state-of-the-art workshop in Ras Laffan offering a full range of services for main engine components, auxiliary engines, turbochargers, fuel equipment, electronics, etc.





Qatarnavigation

