2024 Fact Sheet



- Shipping agency
- Shipyard
- Container shipping
- Port services
- Freight logistics
- Warehousing

Business Segments



- Chartering Services OSV & Harbour Vessels, Crew, Equipment
- Subsea Services Diving, Survey, ROV
- **Engineering & Construction Services**
- Lift Boats Jack Ups
- Maintenance and Production Support
- Well Services Stimulation & Intervention
- · Contract & industrial logistics



- LPG transport
- LNG transport
- Floating Storage and Offloading



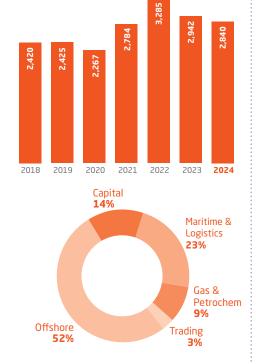
- Marine engine and lubricants agency
- Heavy equipment and truck agency
- Bunker distribution
- · Ship chandler services

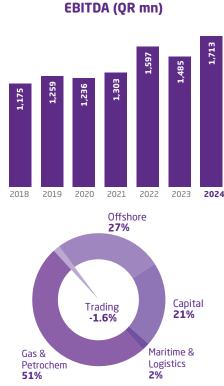


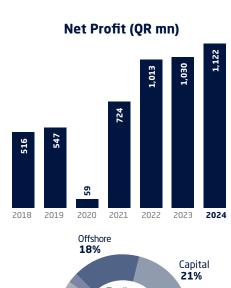
- Real estate development and management
- Strategic and financial investments

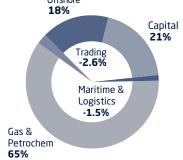
Financial Highlights

Operating Revenue (QR mn)





















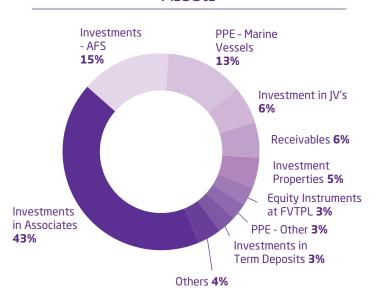
Long Term
Debt to Equity
2.7%

Return on Equity **6.6%**

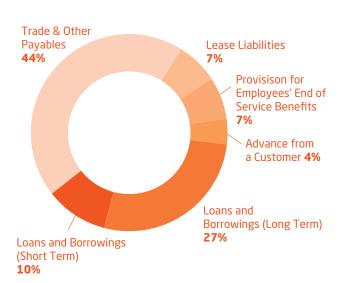
Return on Assets 6.0%

Current Ratio 2.48

Assets



Liabilities



(QR mn)	2018	2019	2020	2021	2022	2023	2024
Total Assets	17,808	17,671	17,012	17,469	18,313	18,216	19,207
Total Equity	14,582	14,543	13,703	14,720	16,042	16,681	17,475

Earning & Dividends

Per Share _



Shareholder

Mix _



Companies

19%

Institutional Investors

Government & Semi Government

32%

14%

Maritime & Logistics

Operating Revenue (QR mn)

930 533 457 CONTAINER

SHIPPING

- · Provides feeder services operating on standard port rotation, with own/chartered vessels, operated directly or in partnership with other container shipping companies. Main shipping routes include Middle East, Indian Sub-Continent, Europe, China and SE
- · Own a fleet of dry and refrigerated (reefer) containers used by freight forwarders and cargo owners



• Provides Freight-forwarding, Land Transport, Warehousing & Distribution and **Customs Clearance** Services



SHIPYARD

- Operate 1 floating dock, 1 shiplift and 200m+ jetty, along with a steel fabrication yard
- Services include vessel maintenance and repair; drydocking and related services; fabrication and maintenance of marine & non-marine assets
- Caters to Milaha's own vessels as well as 3rd party marine (OSVs, yachts, naval fleet) and oil & gas customers (SBMs, plant equipment)

SHIPPING

AGENCIES

- Provide full Port **Agency Services** to all types of ships and marine units calling on Qatari Ports and waters
- · Provide Marine Surveys and P&I services for insurance clubs and members
- Provides commercial liner agency services for multiple container shipping lines, including Milaha

25 21

SHIP **MANAGEMENT**

• Provide both internal as well as 3rd Party Ship Management Services

29

TOTAL

Share of Results of IV's & Associates (QR mn)



QTERMINALS

Jointly owned port and terminal operator between Mwani Qatar (51%) and Milaha (49%)

Fleet

Business Unit	No.	Year Built	Capacity
Container Shipping	1	2007	3,586 (TEU)
	2	2009	1,015 (TEU)
	1	2010	1,015 (TEU)
	1	2010	1.700 (TFU)

Gas & Petrochem

Operating Revenue (QR mn)

Share of Results of JV's & Associates (QR mn)



WHOLLY OWNED LNG VESSELS

• Own & commercially operate 2 LNG carriers

FS₀

• 0wn & commercially operate 1 Floating Storage and Offloading (FSO) unit on a long term charter

TANKERS

 Unit shutdown and last tanker converted to FS₀



GAS **CARRIERS**

• Unit shutdown with last carrier sold in 2022



TOTAL



NAKILAT

Own 36% of Nakilat (largest shareholder)



LNG JV'S

1

• Own 15-30% share of 6 LNG carriers with global players

• 25 vr charter contracts



GULF LPG JV

- Own 50% of 4 VLGC's in partnership with Nakilat
- Vessels built in 2008 & 2009

Fleet

Business Unit	Туре	No.	Year	Capacity
Floating Storage & Offloading	Crude	1	2022*	700,000 (Barrels)
INGV	ING	1	2004	138,273 (CBM)
LNG Vessels	LNG	1	2006	145,602 (CBM)

^{*}Converted in 2022 from Product Tanker built in 2006

Offshore & Marine

Operating Revenue (QR mn)



VESSEL & ASSET CHARTERING

- Own and/or operate a diverse fleet of offshore support vessels and Liftboats / Jack Ups
- Manage and charter highly specialized fleet of bespoke offshore and subsea (Air, SAT, and Construction) vessels
- Own and/or operate construction, accomodation and rig-less well intervention jack-up barges
- Own, operate and charter safe walk to work gangway solutions



SERVICES

- Provide Engineering & Construction/ Maintenance, Modification & Operation (MMO) services
- Provide Geological and Geophysical services, including seismic, seabed topography and soil sampling & analysis
- Provide well services, including stimulation and intervention
- Provide air and saturation diving services using built-in and portable systems



HARBOUR MARINE OPERATIONS

- Own and/or operate a diverse fleet of harbour and inshore support vessels
- Provide offshore and inshore harbour mooring, tug, tow, pilot, float over, rig move and marine solutions
- Manage 3rd Party harbour vessels and provide quayside services



INDUSTRIAL LOGISTICS

 Provide Port & Stevedoring Services, Heavy Lift and Industrial Logistics solutions



TOTAL

Fleet

rieet	# Year Built				
Туре	2003-2010	2011-2017	2018-2024	Total	
Safety Standby Vessels	1			1	
Anchor Handling Towing Supply Vessels	1			1	
DP1 Anchor Handling Towing Supply Vessels	3			3	
Construction Support Vessels	1	1		2	
Diving Support Vessels	1	1		2	
DP2 Platform Support Vessels	1	7	1	9	
DP2 Anchor Handling Towing Supply Vessels	1	4	2	7	
DP2 Well Stimulation Vessel			1	1	
DP2 Anchor Handling Towing Vessels		1		1	
Anchor Handling Towing Vessels		1	1	2	
Wireline Support Vessels	3			3	
Multi-Purpose Support Vessels		4		4	
Fast Supply Intervention Vessel			2	2	
Liftboat Vessels		1	2	3	
Total	12	20	9	41	

Fleet

Business Unit	Туре	No.	Year Built
Harbour Marine Operations	Harbour Towage Tug	1	2001
	Tanker Berthing Assistance Tug	1	2004
	Service Boats	1	2013
	Mooring Boats	4	2013
	Harbour Towage Tugs	3	2013
	Pilot Boats	4	2014
	Harbour Towage Tugs	5	2014
Total		19	

Capital

184 221 271

INVESTMENTS

- QR 1.9 billion Listed Equities Portfolio
- QR 1.5 billion Fixed Income
- QR 1.0 billion unquoted investments

Operating Revenue (QR mn)



137

- Portfolio of commercial & residential development & land in Qatar
- Flagship 52 story tower in West Bay, Doha
- Smaller properties generating rental income



QATAR QUARRIES

- Company involved in aggregate import trade
- Milaha owns 50% share; financials consolidated line by line



TOTAL

Trading

Operating Revenue (QR mn)



BUNKER SALES

- Distribute bunker to vessels
- Pass through revenue with small margin
- Fresh Water Supply to Vessels, Camps and Sites
- Sludge Removal Services



MARINE SALES & SERVICE

- Distributor for marine equipment including engines, spares parts, and accessories
- Distributor for lubricants and marine chemicals
- Principals include Hyundai Doosan Marine Engines, BP Marine (Castrol), Fuchs, Lukoil, Uni-Marine, KODEN & JMP Pumps
- Provide Ship Chandler services to vessel owners & operators calling Qatari waters



EQUIPMENT TRADING AGENCIES

- Dealer / distributor for trucks, truck attachments, heavy equipment, and spare parts
- Principals include Hino, Sennebogen, Terberg, Lonking, Socma and Hyundai Everdigm Cranes
- After Sales Services and Asset Management



TOTAL